

How is Business 2011?

Sea Pines Plantation

Hilton Head Multiple Listing Service Data through August 2011

	August 2011	August 2010	Percent Change 2011 vs 2010	August 2009
Homes				
Sold	115	92	125%	75
Total Dollars	\$99,958,467	\$84,555,971	118%	\$70,193,700
Average Price	\$869,204	\$919,087	(5.4%)	\$935,916
Sales Price/List Price	88.9%	91.4%	(2.7%)	89%
Days on Market	191	163	117%	191
Villas				
Sold	57	40	143%	36
Total Dollars	\$22,797,640	\$14,631,550	156%	\$14,992,500
Average Price	\$399,959	\$365,789	109%	\$416,458
Sales Price/List Price	90.5%	93%	(3.4%)	92.4%
Days on Market	210	195	108%	156
Homesites				
Sold	6	1	600%	2
Total Dollars	\$3,122,000	\$470,000	664%	\$6,235,000
Average Price	\$520,333	\$470,000	107%	\$3,117,500
Sales Price/List Price	88.8%	94.2%	(5.7%)	92.4%
Days on Market	420	67	627%	81
Total				
Sold	178	133	134%	113
Total Dollars	\$125,878,112	\$99,657,521	126%	\$91,421,200
Average Price	\$707,180	\$749,305	(5.6%)	\$809,037

MLS data as of 9/6/11.

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