

## How is Business?

### Sea Pines Plantation

#### Hilton Head Multiple Listing Service Data January through December 2009

	December 2009	December 2008	Percent Change 09 vs 08	December 2007
<b>Homes</b>				
Sold	120	134	(10.45%)	167
Total Dollars	\$110,916,200	\$137,417,000	(19.3%)	\$264,522,000
Average Price	\$924,302	\$1,025,503	(9.9%)	\$1,583,963
Sales Price/List Price	89.3%	91%	(2.9%)	93%
Days on Market	187	227	(17.6%)	223
<b>Villas</b>				
Sold	61	60	1%	81
Total Dollars	\$25,969,029	\$39,390,000	(34.1%)	\$47,694,000
Average Price	\$425,722	\$656,494	(35.2%)	\$588,819
Sales Price/List Price	92%	94%	(2.1%)	94%
Days on Market	175	156	12%	130
<b>Homesites</b>				
Sold	7	1	700%	5
Total Dollars	\$8,915,000	\$520,000	1714%	\$2,728,000
Average Price	\$1,467,500	\$520,000		\$545,000
Sales Price/List Price	90.2%	87%	4%	88%
Days on Market	256	686	(62.7%)	241
<b>Total</b>				
Sold	188	195	(3.6%)	253
Total Dollars	\$145,800,229	\$177,327,000	(17.8%)	\$314,944,000
Average Price	\$775,533	\$909,369	(14.7%)	\$1,244,838